

Fig. 1

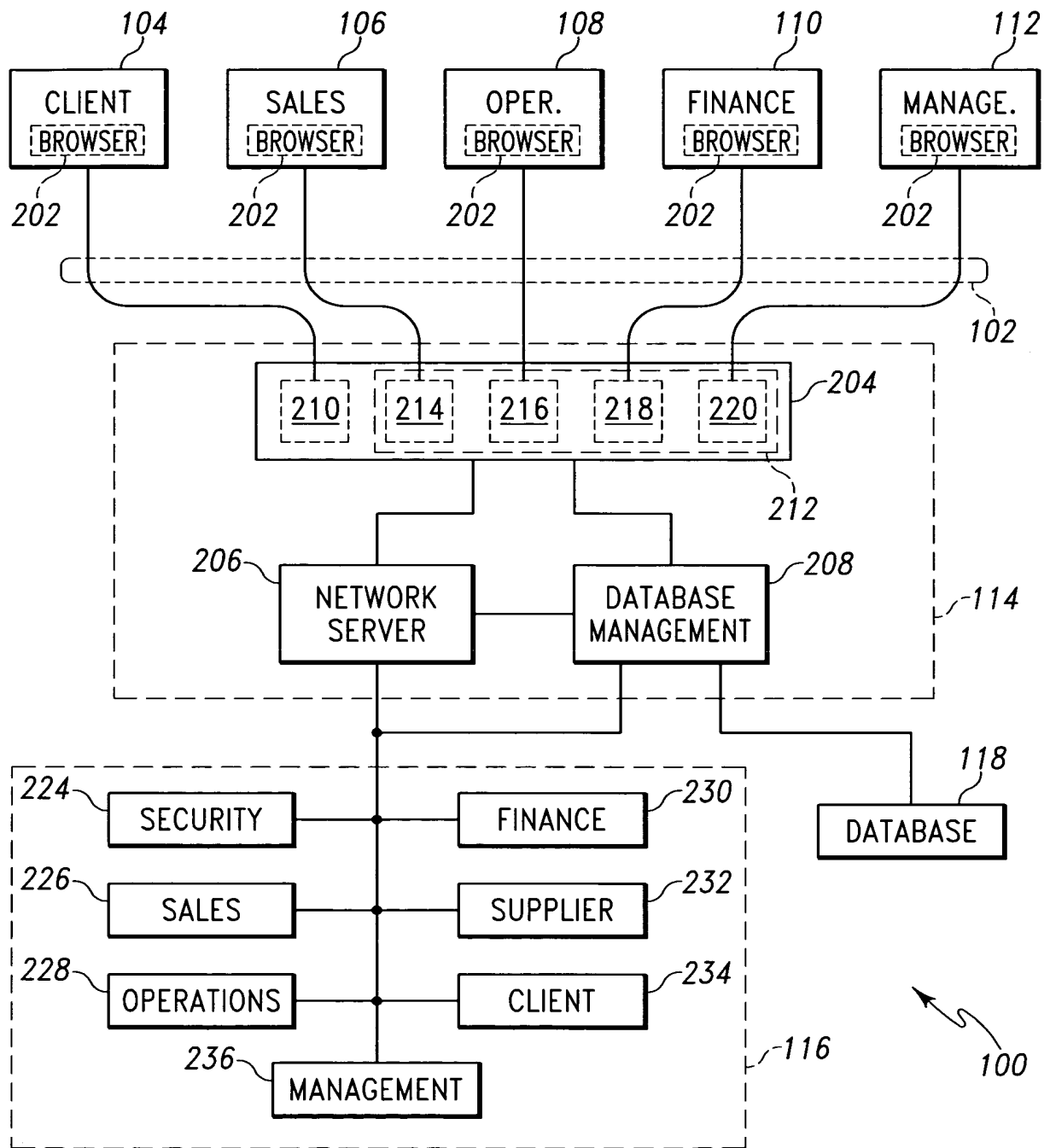


Fig. 2

300

Home

Printing

Reporting

Finance

Management

Get Printouts

350

352

354

356

358

304

Trips

Client

Search

338

342

344

334

336

Forward

Select Page No.

1

Go

Backward

330

302

312

310

314

316

318

320

322

324

326

328

Edit

Delete

Make Call

View Calls

Client

Columbus East Band

Columbus North

Contact

12/8/2003

12/15/2003

Groups

Groups

Groups

New Trip

New Trip

New Trip

Forward

Select Page No.

1

Go

330

308

Create Client

Fig. 3

400

Add/Edit Trip

402	Destination	WDW	Planned quad	60	410
	Start Date	1/1/2004	Planned triple	10	
	End Date	1/12/2004	Planned double	10	
	Planned Pax	80	Planned single	2	
	412	Planned Free Pax	10	Comp Quad	0
		Planned Students	60	Comp Triple	0
		Planned Adults	10	Comp Twin	0
		Planned Children	0	Comp Single	0
	414	Planned Escorts	2	Sales Person	twilson ▼
		Check Bags Per Pax	20	Ops Person	twilson ▼
		404~Trip Number	94949	QC Person	twilson ▼
		406~Status	pending ▼	Client Contact	Smith, Joe ▼
408	Sold Price quad	0	Group Name	High School B ▼	
	Sold Price triple	0	Individual Pay	<input type="checkbox"/> 416	
	Sold Price double	0	Online Pay	<input type="checkbox"/>	
	Sold Price single	0	Commission	27% ~418	

416

418

Save Cancel Close

Fig. 4

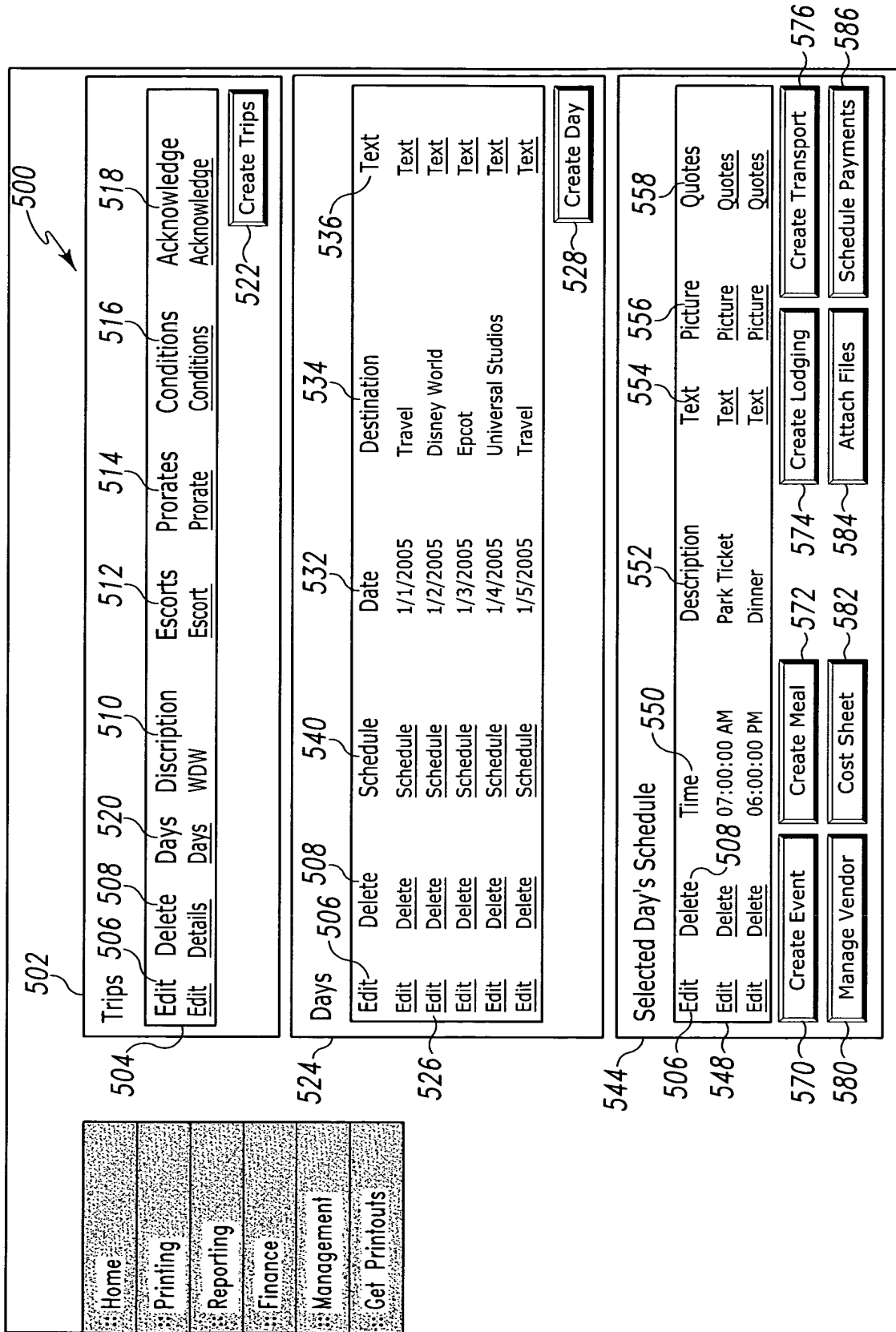


Fig. 5

TOUR COSTING

GROUP	High School Band	DESTINATION	WDW
Trip Number	94949	TRAVEL DATES	01/01/2004-01/12/2004
Contact	Joe Smith	Total Pax	80
School	Columbus North	Free Pax	10
Address	222 W. Ohio	Paying Pax	70
City, State, Zip	Indianapolis, IN 46204	Students	60
Ofc Phone	m	Adults	10
Fax	m	Children	0
Mobile Phone	m	Escorts	2
Home Phone		No. Checked Bags per Pax	2
E-mail	m@m.com	Sales/Ops	Wilson, Tricia/Wilson, Tricia

ITINERARY		Description	Quad	Triple	Double	Single
Day	Time	Travel				
Wed 12/15/2004			\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL ITINERARY						

PRO RATES		Description	Quad	Triple	Double	Single
SUBTOTAL PRORATES			\$	\$	\$	\$
SUBTOTAL ESCORTS			\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL DRIVER ROOMS			\$0.00	\$0.00	\$0.00	\$0.00
SUBTOTAL COMPS			\$0.00	\$0.00	\$0.00	\$0.00
NET TOTAL			\$0.00	\$0.00	\$0.00	\$0.00
COMMISSION	27.00%		\$0.00	\$0.00	\$0.00	\$0.00
CALCULATED TRIP COST			\$0.00	\$0.00	\$0.00	\$0.00
SALES PERSON'S SELLING PRICE			\$0.00	\$0.00	\$0.00	\$0.00

Fig. 6A

CONDITIONS										608
610										
CLIENT PAYMENTS										612
					Amount					Due Date
SALES & EARNINGS ESTIMATES										
		Estimated Number of Pax	Sales	Earnings						
Quad		60	\$0.00	\$0.00						
Triple		10	\$0.00	\$0.00						
Double		10	\$0.00	\$0.00						
Single		2	\$0.00	\$0.00						
Totals		82	\$0.00	\$0.00	Estimated Profit: 0.00%					
614										
ESCORTS										
Name	Wages	Mileage	Rooms	Cash out						
	\$0.00	\$0.00	\$0.00	\$0.00	Per Pax:\$0.00					
616										
COMPS										
Name	Number	Cost	Total							
Quad	0	\$0.00	\$0.00							
Triple	0	\$0.00	\$0.00							
Twin	0	\$0.00	\$0.00							
Single	0	\$0.00	\$0.00							
SUBTOTAL	0		\$0.00	Per Pax	\$0.00					
618										
CASH FLOW PROJECTION										
Due Date	Vendor	Amount	Total Out	Invoice Amount	Net					

Fig. 6B

Home

Printing

Reporting

Finance

Management

Get Printouts

Client

Search

Client

Select

In process

Approved

Approved

Pending

Approved

Client

Barnveld High School

DumDum High School

Boulder Country Day

Home Town High

Columbus North

Destination

Walt Disney World

WDW

Washington DC

Bahamas

WDW

Start Date

3/23/2002

4/4/2004

5/11/2004

6/1/2004

1/1/2005

Forward

Select Page No.

1

Go

Backward

Client

Columbus North

Destination

WDW

Cost Sheet

Proposal

Letter of Intent

Trip Signup

Travelers List

Trip Booklet

Escort Guide

Snapshot

Client Cover Letter

General Information

Health Form

Cash Request

Check Request

Info Request Cover

Flight Management

Motorcoach list

Passenger List

Rooming List

Equipment List

Fig. 7

800

The interface is divided into several sections:

- Navigation Menu (Left):** A vertical list of links: Home, Printing, Reporting, Finance, Management, and Get Printouts.
- Date Selection (Top):** A section labeled 802 containing two date pickers: Start Date (1/1/2004) and End Date (1/2/2004).
- Main Content Area (804):** A large rectangular area containing a grid of reports and ledgers. The grid is organized into three rows and three columns. The first row contains 'MTC', 'Sales Report', and 'Client Ledger'. The second row contains 'Columbus North', 'Client Ledger', and 'Vendor Ledger'. The third row contains 'Illini Swallow', 'Client Ledger', and 'Vendor Ledger'. The labels 'Sales Report', 'Client Ledger', and 'Vendor Ledger' are positioned to the right of their respective grid cells.
- Filters (Right):** A section labeled 806 containing two dropdown menus: 'FL' and 'AZ' (labeled 822), and two buttons: 'Pictures' (labeled 824) and 'Paragraphs' (labeled 826).

Fig. 8

900

Home

Printing

Reporting

Finance

Management

Get Printouts

702

Client

Columbus North

Search

Edit

Status

Pending

Client

Columbus North

Destination

WDW

Start Date

1/1/2004

Payment

Payment

Escort

Escort

Forward

Select Page No.

1

Go

Backward

902

Client

Columbus North

Destination

WDW

906

Print Invoice

Print Statement

Print Receipt

Print Client Ledger

Print Trip Ledger

Pay Vendor

Disburse Cash

Trip Wrap Up

Final Invoice

Process Payment

904

Start Date

908

End Date

910

Print All Invoice

912

Fig. 9

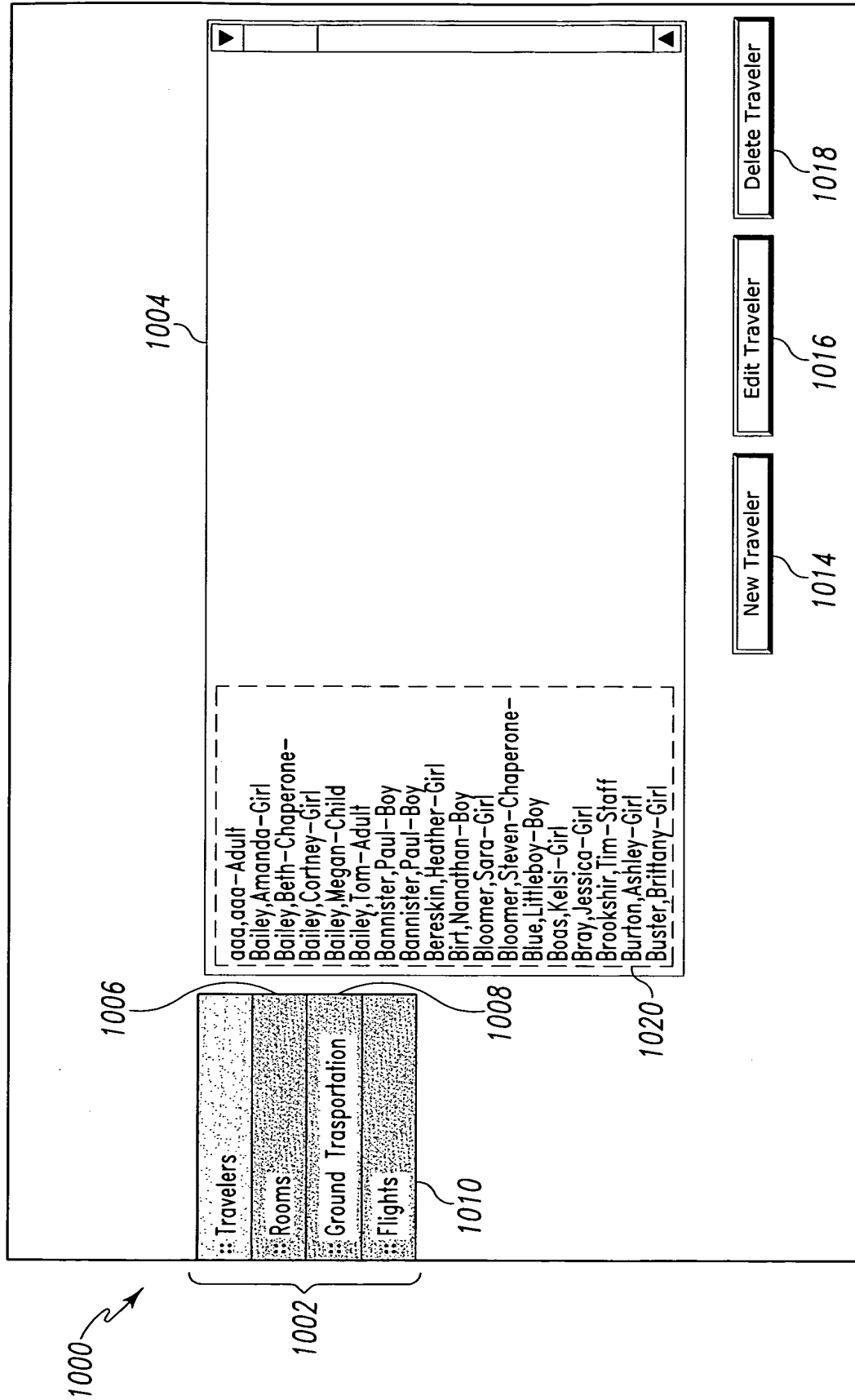


Fig. 10

1100

First Name	<input type="text"/>	Address	<input type="text"/>
Last Name	<input type="text"/>	Address2	<input type="text"/>
1112 ~ Type	Adult <input type="checkbox"/>	City	<input type="text"/>
1114 ~ Is Chaperone?	<input type="checkbox"/>	State	<input type="text"/>
1116 ~ Is Staff?	<input type="checkbox"/>	Zip Code	<input type="text"/>
Chaperone None	None	Phone	<input type="text"/>
Instrument	<input type="text"/>	Fax	<input type="text"/>
Instrument Size	<input type="text"/>	Mobile	<input type="text"/>
Instrument Weight	<input type="text"/>		
Instrument Quantity	<input type="text"/>		
Instrument Serial#	<input type="text"/>		
Passport Number	<input type="text"/>		
Emergency Contact	<input type="text"/>		
Emergency Phone	<input type="text"/>		

1102

1104

1118

1106

1102

Save Cancel Close

Fig. 11

:: Travelers

:: Rooms

:: Ground Transportation

:: Flights

Hotels List
1202

6/7/2004 5:00:00 PM,6/7/2004 5:15:00 PM,Sheraton Meadowlands Hotel
6/9/2004 1:30:00 PM,6/9/2004 1:45:00 PM,Radisson Hotel Cleveland Southwest

1218 Adults

1216 Boys

1214 Girls

1212 All

1206

Travelers List
1204

Bannister, Paul
Birt, Nathan
Blue, Littleboy
Champion, Jake
Chi, mully
Dishinger, Chris
Gifford, Graham
Hefner, Ryan
Hole, Michael
Ingram, Kyle
Ito, Atsu
Iwamuro, Jeff
Kendall, Devin
Kendall, Jed
Lauber, Nick
Long, Josh
Marsh, Thomas
Marshall, Margaret
Mings, Justin
Musial, Bryan
Newton, Len
Nolling, Albert

▼

▲

Rooms List
1208

Boy 4-1 available
Boy 4-4 available
Boy 4-4 available
Boy 4-4 available
Boy 4-4 available
Boy 4-4 available
Boy 4-4 available
Boy 4-5 available

Add >>

<< Remove

Assigned List
1208

Witt, Chuck
Witt, Kelvin
Zenrefinen, Pat

Fig. 12

Travelers

Rooms

Ground Transportation

Flights

6/6/2004 6:00:00 PM,Load motor coaches

6/8/2004 5:50:00 PM,Meet your Coaches

6/8/2004 10:15:00 AM,Load the Coaches

6/9/2004 10:45:00 AM,Load the Coaches at the Hotel

6/9/2004 10:15:00 PM,Meet Your Coaches

6/10/2004 8:15:00 AM,Load Coaches

6/10/2004 6:30:00 PM,Load Coaches

aaa,aaa

Long,John

Marshall,Nicole

1 capacity:55 available:7

2 capacity:55 available:1

Add >>

<< Remove

McCue,Chuck

McCue,Hannah

McCue,Robin

Musial,Bryan

Musial,Julie

Newton,Katie

Nkauka,Maya

Nolling,albert

Ostrander,Brad

Parker,Laura

Pruitt,Heather

Fig. 13

:: Travelers

:: Rooms

:: Ground Transportation

:: Flights

Arrive at airport for check-in

A-capacity: 100 - available: 91

Winters, Danielle
 Witt, Kelvin
 Witt, Rise
 Zenruffinen, Pat
 Birt, Nanathan
 aaa, aaa
 Boas, Kelsi
 Bray, Jessica
 Brookshire, Tim
 Smith, Joe
 Burton, Ashley
 Byers, Anne-Marie
 Carr, Summer
 Carter, Rachel
 Champion, Jake
 Coffelt, Heather
 Cozard, Carrie

Add > >

Buster, Brittany
 Blue, Littleboy
 Chi, muly
 Witt, Chuck
 Zenruffinen, Christine
 Bannister, Paul
 Bloomer, Steven
 Bereskin, Heather
 Bloomer, Sara

<< Remove

Remove

Add > >

Fig. 14